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## Cambridge Door Sale Becomes Final; New Owners Prepare to Expand

Cambridge, Ontario-based Cambridge Door's sale to general manager Mike Sloan and a private group of Canadian investors led by Robert Turk and David Turk of Toronto-based Gallery Specialty Hardware became final this week. The new owners have announced that they will inject millions of dollars into equipment, inventory and more staff.

Cambridge Door will remain at its 70,000-square-foot Savage Drive location and retain all 30 current employees.

Robert Turk, who now serves as chief executive officer for Cambridge, says Gallery Specialty's decision to invest in the company should be beneficial to Cambridge.

"Cambridge Door and Gallery are an ideal match," says Robert Turk. "Cambridge Door will now be able to take advantage of Gallery's strong sales force, extensive distribution network and over 300 clients."

According to David Turk, these are areas critical to Cambridge Door's future success.

"Despite the changes we need to make, we're very excited by the continued strong growth of the commercial door market across North America," says David Turk. "We know that Cambridge Door will thrive."

The immediate plans for Cambridge Door include strengthening the company's distribution network and sales force, introducing new product lines and boosting marketing efforts. In addition, the new owners plan to purchase new art equipment and will reconfigure the plant to increase production. In the longer term, the company's new team of leaders plans to hire a U.S.-based sales force to expand its sales.

Mike Sloan will serve as Cambridge's new president.

"It's appropriate that the oldest door manufacturer will one day become the biggest and the best as well," he says. "We have the people, equipment and demand to blow the doors off our competition."

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